



**Intesco  
Research  
Group**

# FUEL PELLETS AND RUSSIAN MARKET OF FUEL PELLETS



MOSCOW 2014

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ABOUT INTESCO RESEARCH GROUP**

## RESEARCH METHODOLOGY

**Subject of research:**

MARKET OF FUEL PELLETS

**Goal of research:**

EVALUATION OF MARKET CONDITIONS AND FORECAST OF ITS DEVELOPMENT

**Region of research:**

RUSSIA AND REGIONS OF RF

**Basic units of research:**

WORLD MARKET OF FUEL PELLETS  
VOLUME OF RUSSIAN MARKET OF FUEL PELLETS  
RUSSIAN PRODUCTION OF FUEL PELLETS  
THE LARGEST RUSSIAN PRODUCERS OF FUEL PELLETS  
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ANALYSIS OF IMPORT OF FUEL PELLETS  
DISTRIBUTION CHANNELS OF RUSSIAN MARKET OF INDUSTRIAL WOOD AS A WHOLE  
FORECAST FOR DEVELOPMENT OF RUSSIAN MARKET OF FUEL PELLETS FOR 2013-2015

**The largest Russian enterprises profiled:**

“SWEDWOOD TIKHVIN”, LLC  
“NOVOENISEYSKIY LESOKHIMICHESKIY COMPLEX”, CJSC  
“HOLDING “RLP”, LLC  
“ELEFANT”, LLC  
“LITIY”, LLC

The largest enterprises are presented by production volume, financial activity, sheet balances, profit and loss statements, cash-flow statements, subsidiaries and other information.

**Information sources used:**

Federal State Statistics Service

Ministry of Economic Development of RF

Federal Custom Service

Federal Tax Service

Evaluation of Experts of the Branch

Retail sales statements

Data of the main players of the branch

Printed and electronic publications of the branch

**The research contains 30 schedules, 17 diagrams and 38 tables**



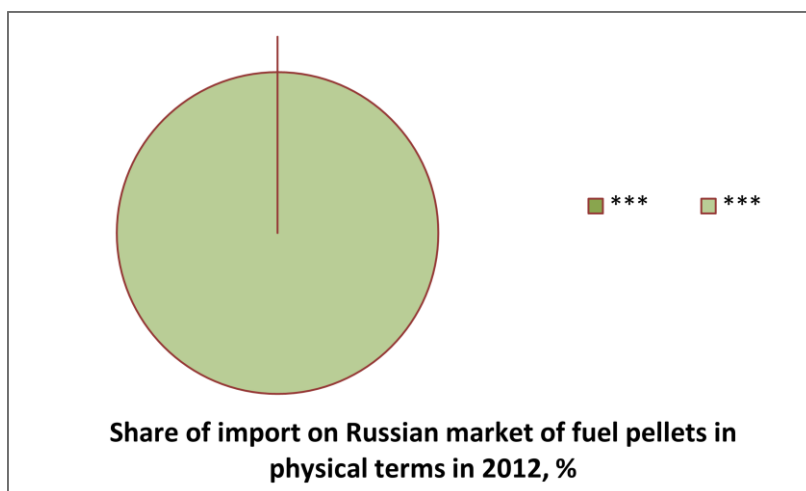
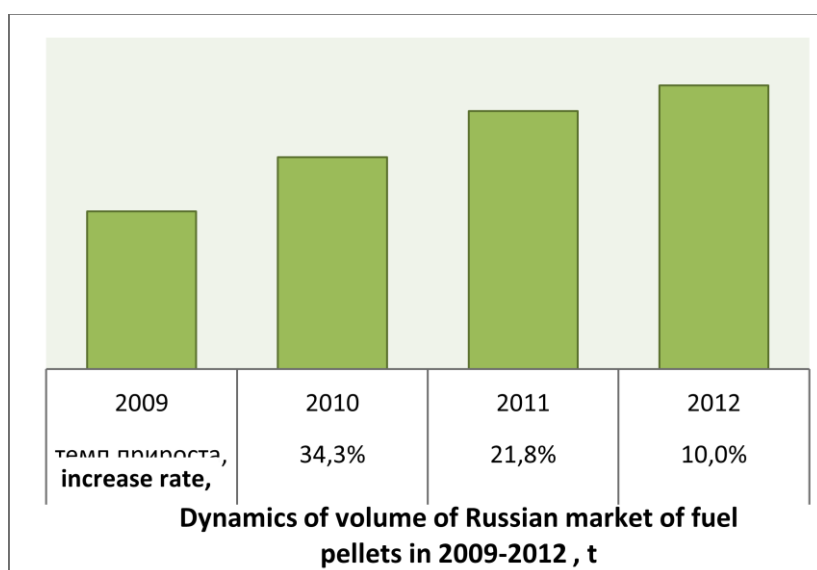
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VOLUME OF RUSSIAN MARKET  
OF FUEL PELLETS

In 2009 – 2012 Russian market of fuel pellets demonstrates a stable growth. Thus, in 2012 volume of the market of these products increased by 10% and amounted to \*\*\* mln. t, that was equal to \*\*\* mln. m3 of pellets.

In 2012 situation on Russian market of fuel pellets was characterized by import share equal to \*%, while domestic production amounted to \*%.



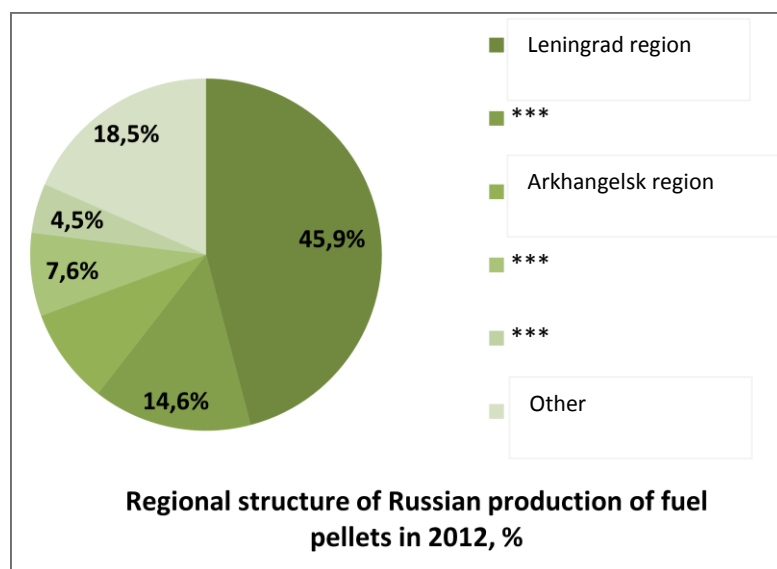
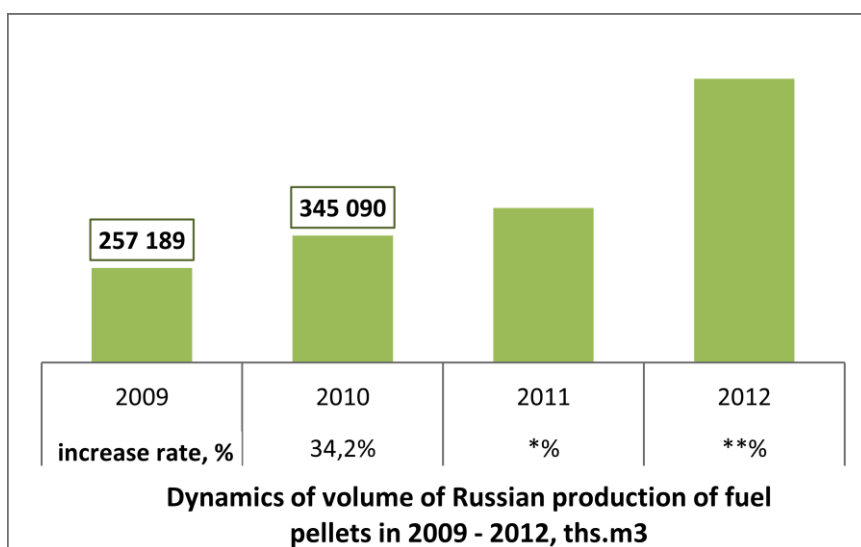


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## RUSSIAN PRODUCTION OF FUEL PELLETS

During 2009 – 2012 dynamics of Russian production of fuel pellets demonstrates a stable growth. The most significant increase rate of production accounted for 2012 - +\*\*%,5% compared to the previous year. Thus, in 2012 volume of fuel pellets production amounted to \*\*\* mln. m3.

In 2012 almost one half of Russian output of fuel pellets was provided by the enterprises of Leningrad region - - 45,9%. Share of Krasnoyarsk region amounted to about \*\*% in this structure. Presence of producers of fuel pellets from Arkhangelsk region constituted \*\*%. Output of pellets in Khabarovsk region was by \*,2 p.p. less and amounted to 7,6%.



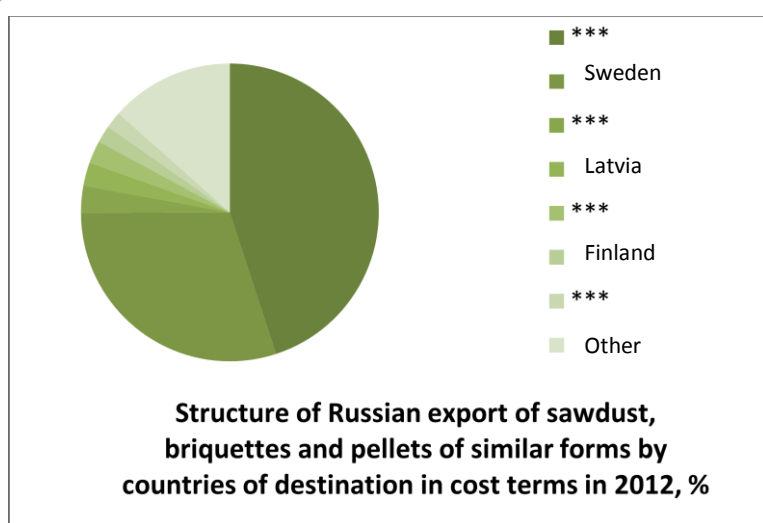
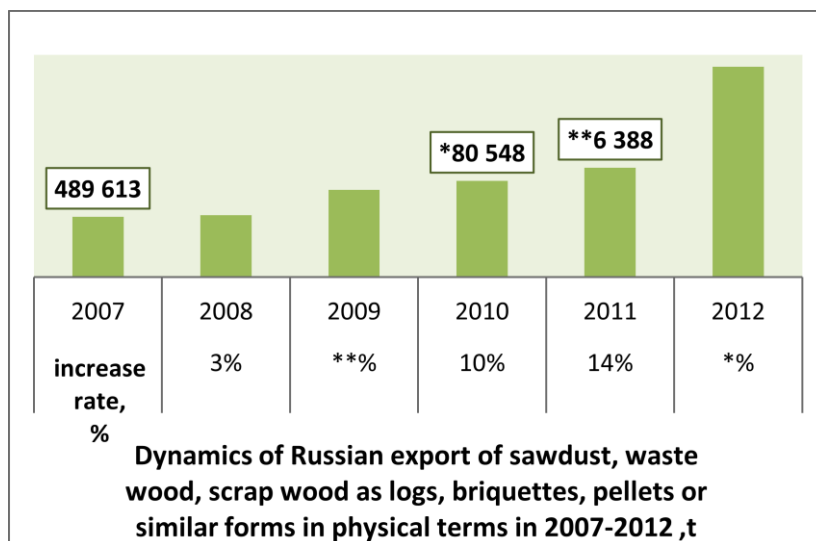
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In 2007 – 2012 dynamics of Russian export of sawdust and waste wood and scrap as logs, briquettes, pellets or similar forms demonstrated a stable growth. Thus in 2012 \*\*\* ths. t of these products were delivered to the foreign market, that was by \*2% more, than in the previous year.

In 2011 one third of Russian export of sawdust and waste wood and scrap as logs, briquettes, pellets was delivered to the market \*\*\* - \*\*,5%.

Share of Sweden amounted about one forth of all supply to the foreign market 0 \*,4%.



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#### **ABOUT INTESCO RESEARCH GROUP**

## ABOUT INTESCO RESEARCH GROUP

**INTESCO RESEARCH GROUP** is the analytical agency, specializing in development of high-quality business plans, feasibility studies and marketing researches on federal and regional levels. We provide our clients with up-to-date and accurate information, professional recommendations for conducting business.

All works of **INTESCO RESEARCH GROUP** are based on the proven investigation methods. When conducting marketing researches and developing the business plans the agency applies the worldwide accepted methods of investments efficiency evaluation and they are based on the Russian and international quality standards.

Analysts of **INTESCO RESEARCH GROUP** are the graduates of the leading Moscow institutions of higher education (Moscow State University, Moscow Institute of Physics and Technology, Russian academy of economics named after Plekhanov, Higher School of Economics, State University of Economics and Finance) and have deep knowledge in marketing, methods of marketing research arrangement, investment projects efficiency evaluation, preparing the analytical reports and business-forecasting.

Professional approach and service, high-quality specialists, deep knowledge of various markets, broad design experience and constant improvement allow the **INTESCO RESEARCH GROUP** to provide the high-quality service to all the clients.

Information from our reports is published in the largest Russian newspapers and magazines: “Vedomosti”, “Kommersant-Dengi”, “Rossiyskaya gazeta”, “Forbes”, “Russian Food Market”, “FoodService”, “MAXIM”, “Partner: myasopererabotka”, “Moe delo. Magazin”, “Odnako”, “Khlebopekarnoe proizvodstvo”, “Producty i Pribyl”, “Konditerskaya sfera/khlebopechenie”, “Tsenovik”, “RBK daily”, “Unipack.Ru”, etc.



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