

# SAUSAGES AND SAUSAGE PRODUCTS. MARKET OF SAUSAGES AND SAUSAGE PRODUCTS: FORECAST FOR 2013-2016





### **CONTENTS**

CONTENT	3
RESERCH METHODOLOGYEXTRACTS FROM THE RESEARCH	13
ABOUT INTESCO RESEARCH GROUP COMPANY	

### **CONTENT**

# RESERCH METHODOLOGY LIST OF SCHEDULES, DIAGRAMS AND TABLES 1.GENERAL ECONOMIC SITUATION IN RUSSIA

1.1. Population of Russia

Dynamics of population

The largest cities

Social standards of living

Economic activity

1.2. Economic situation

Dynamics of economic development

Stability of the state budget

1.3. Position of Russia in the world

Share of RF in the population of the world

### 2. SUBJECT OF RESEARCH

- 2.1. Characteristics of sausage products
- 2.2. Historical reference
- 2.3. Classifications of sausage products

Classification of sausage products by the type of proceeding and ingredients

Classification of sausage products by All-Russian Classification of Products

Classification of sausage products by Russian National Classifier of Economic Activities

Classification of sausage products by Commodity Nomenclature of Foreign Economic Activity

2.4. Quality and storage requirements for sausage products

### 3. VOLUME OF RUSSIAN MARKET OF SAUSAGE PRODUCTS

- 3.1. Dynamics of volume of the market of sausage products
- 3.2. Import share on Russian market of sausage products
- 3.3. Dynamics of import share on Russian market of sausage products
- 3.4. Consumption of sausage products per capita

### 4. ANALYSIS OF RETAIL SALES OF SAUSAGE PRODUCTS

- 4.1. Dynamics of retail sales of sausage products by years
- 4.2. Dynamics of retail sales of sausage products by quarters
- 4.3. Structure of retail sales of meat products by federal districts

- 4.4. The largest regions of RF by retail sales of meat products
- 4.5. Regional structure of retail sales of meat products

### 5. RAW MATERIALS BASE FOR PRODUCTION OF SAUSAGES AND SAUSAGE PRODUCTS

- 5.1. Dynamics of Russian production of pork
- 5.2. Dynamics of Russian production of beef
- 5.3. Dynamics of Russian production of mutton
- 5.4. Dynamics of Russian production of poultry meat

### 6. PRODUCTION OF SAUSAGE PRODUCTS IN RUSSIA

- 6.1. Dynamics of production by years
- 6.2. Dynamics of production by months
- 6.3. Structure of production of sausage products by types
- 6.4. Production volumes by federal districts of RF
- 6.5. Structure of production by federal districts of RF
- 6.6. Production volumes in regions of RF
- 6.7. Regional structure of Russian production of sausage products

### 7. PRODUCTION OF SAUSAGE PRODUCTS, INCLUDING STUFFED

7.1. Production of sausage products, including stuffed in total

Dynamics of Russian production by years

Dynamics of Russian production by months

Structure of Russian production by types

Production volumes by federal districts

Structure of Russian production by federal districts

Volumes of Russian production by regions

Regional structure of Russian production of sausage products

7.2. Production of boiled sausages

Dynamics of Russian production by years

Volumes of Russian production of boiled sausages by federal districts

Structure of Russian production by federal districts

Volumes of Russian production by regions

Structure of Russian production by regons

7.3. Production of Vienna sausages

Dynamics of Russian production by years

Volumes of Russian production by federal districts

Structure of Russian production by federal districts

Volumes of Russian production by regions

Structure of Russian production by regions

### 7.4. Production of wieners

Dynamics of Russian production by years

Volumes of Russian production of wieners by federal districts

Structure of Russian production by federal districts

Volumes of Russian production by regions

Structure of Russian production by regions

### 7.5. Production of shpikachki

Dynamics of Russian production by years

Volumes of Russian production by federal districts

Structure of Russian production by federal districts

Volumes of Russian production by regions

Structure of Russian production by regions

### 7.6. Production of sausage breads

Dynamics of Russian production by years

Volumes of Russian production by subjects of RF

Structure of Russian production by regions

### 7.7. Production of other sausage products

Dynamics of Russian production by years

Volumes of Russian production by federal districts

Structure of Russian production by federal districts

Volumes of Russian production by regions

Structure of Russian production by regions

### 8. PRODUCTION OF SAUSAGE PRODUCTS OF HEAT TREATED INGREDIENTS

### 8.1. Production of sausage products of heat treated ingredients in total

Dynamics of Russian production by years

Dynamics of Russian production by months

Structure of Russian production of sausage products of heat treated ingredients by types

Volumes of Russian production by federal districts

Structure of Russian production by federal districts

Volumes of Russian production by regions

Structure of Russian production by regions

### 8.2. Production of pate

Production by years

Volumes of production by federal districts

Structure of production by federal districts

Volumes of production by regions

Structure of production by regons

### 8.3. Production of liver sausage products

Dynamics of Russian production by years

Volumes of production by federal districts

Structure of production by federal districts

Volumes of production by regions

Structure of production by regons

### 8.4. Production of meat jellies

Dynamics of Russian production by years

Volumes of production by federal districts

Structure of production by federal districts

Volumes of production by regions

Structure of production by regons

### 8.5. Production of jellied minced meat

Dynamics of Russian production by years

Volumes of production by federal districts

Structure of production by federal districts

Volumes of production by regions

Structure of production by regons

### 8.6. Production of brawn

Production by years

Volumes of production by federal districts

Structure of production by federal districts

Volumes of production by regions

Structure of production by regons

### 9. PRODUCTION OF BLOOD SAUSAGE PRODUCTS

- 9.1. Dynamics of Russian production by years
- 9.2. Dynamics of Russian production by months

- 9.3. Volumes of Russian production by federal districts
- 9.4. Structure of Russian production by federal districts
- 9.5. Volumes of Russian production by regions
- 9.6. Structure of Russian production by regions

### 10. PRODUCTION OF SMOKED SAUSAGE PRODUCTS

10.1. Production of smoked sausage products in total

Dynamics of Russian production by years

Production by months

Structure of production by types

Volumes of production by federal districts

Structure of Russian production of smoked sausage products by federal districts

Volumes of production by regions

Structure of production by regons

10.2. Production of smoked and cooked sausage products

Dynamics of Russian production by years

Volumes of production by federal districts

Structure of production of by federal districts

Volumes of production by regions

Structure of production by regons

10.3. Production of boiled and cooked sausages (small sausages)

Dynamics of Russian production by years

Volumes of production by federal districts

Structure of production of by federal districts

Volumes of production by regions

Structure of production by regons

10.4. Production of cold smoked sausages (small sausages)

Dynamics of Russian production by years

Volumes of production by federal districts

Structure of production of by federal districts

Volumes of production by regions

Structure of production by regons

### 11. PRODUCTION OF SALTED, DRIED OR SMOKED MEAT AND BY-PRODUCTS

11.1. Production of salted, dried or smoked meat and by-products in total

Dynamics of Russian production by years

Dynamics of production by months

Structure of Russian production of salted, dried or smoked meat and by-products by types

Volumes by federal districts

Structure of production of by federal districts

Volumes of production by regions

Structure of production by regons

### 11.2. Production of salted, dried or smoked pork meat

Dynamics of Russian production by years

Volumes of production by federal districts

Structure of production by federal districts

Volumes of production by regions

Structure of production by regions

### 11.3. Production of salted, dried or smoked cattle's meat

Dynamics of production by years

Volumes of production by federal districts

Structure of production by federal districts

Volumes of production by regions

Structure of production by regions

### 11.4. Production of salted, dried or smoked pork cuts

Dynamics of Russian production by years

Volumes of production by federal districts

Structure of production by federal districts

Volumes of production by regions

Structure of production by regions

### 12. 12. THE LARGEST PRODUCERS OF SAUSAGE PRODUCTS IN SEPARATE SEGMENTS

### 12.1. Sausage products (in total)

Volumes of production of the largest Russian enterprises

The largest enterprises by sales proceeds

### 12.2. Boiled sausages

Volumes of production of the largest Russian enterprises

The largest enterprises by sales proceeds

### 12.3. Vienna sausages and wieners

Volumes of production of the largest Russian enterprises

The largest enterprises by sales proceeds

12.4. Smoked and cooked sausages

Volumes of production of the largest Russian enterprises

The largest enterprises by sales proceeds

12.5. Hard smoked sausages

Volumes of production of the largest Russian enterprises

The largest enterprises by sales proceeds

12.6. Smoked meat products

Volumes of production of the largest Russian enterprises

The largest enterprises by sales proceeds

12.7. Sausage products of horse meat

Volumes of production of the largest Russian enterprises

The largest enterprises by sales proceeds

12.8. Meat jellies and other sausage products

Volumes of production of the largest Russian enterprises

The largest enterprises by sales proceeds

### 13. ANALYSIS OF RUSSIAN IMPORT OF SAUSAGE PRODUCTS

- 13.1. Dynamics of import volumes of sausage products by years
- 13.2. Dynamics of import volumes of sausage products by months
- 13.3. Import volumes of sausage products by supplying countries
- 13.4. Structure of import of sausage products by supplying countries

### 14. ANALYSIS OF RUSSIAN EXPORT OF SAUSAGE PRODUCTS

- 14.1. Dynamics of export volumes of sausage products by years
- 14.2. Dynamics of export volumes of sausage products by months
- 14.3. Export volumes of sausage products by supplying countries
- 14.4. Structure of export of sausage products by supplying countries

### 15. PRODUCERS' PRICES FOR SAUSAGE PRODUCTS IN RUSSIA

15.1. Boiled sausages (small sausages)

Dynamics of producer's prices by years

Dynamics of producer's prices by months

15.2. Vienna sausages and wieners

Dynamics of producer's prices by years

Dynamics of producer's prices by months

15.3. Smoked and cooked sausages (small sausages)

Dynamics of producer's prices by years

Dynamics of producer's prices by months

15.4. Cold smoked sausages (small sausages)

Dynamics of producer's prices by years

Dynamics of producer's prices by months

15.5. Boiled and cooked sausages (small sausages)

Dynamics of producer's prices by years

Dynamics of producer's prices by months

15.6. Cold dried sausages (small sausages)

Dynamics of producer's prices by years

Dynamics of producer's prices by months

### 16. RETAIL PRICES FOR SAUSAGE PRODUCTS IN RUSSIA

### 16.1. I grade boiled sausage

Dynamics of retail prices by years

Dynamics of retail prices by months

16.2. Prime grade sausage

Dynamics of retail prices by years

Dynamics of retail prices by months

16.3. Vienna sausages and wieners

Dynamics of retail prices by years

Dynamics of retail prices by months

16.4. Smoked and cooked sausage

Dynamics of retail prices by years

Dynamics of retail prices by months

16.5. Cold smoked sausage

Dynamics of retail prices by years

Dynamics of retail prices by months

### 17. THE LARGEST PLAYERS OF RUSSIAN MARKET OF SAUSAGE PRODUCTS

### 17.1. Ostankino

About

Products assortment

### 17.2. Company «Dymov»

About

Products assortment and trade marks

17.3. Company «Tsaritsyno»

About

History of company's development

Products assortment and trade marks

17.4. Group «Cherkizovo

About

Products assortment and trade marks

### 18. STATE REGULATION ON RUSSIAN MARKET OF SAUSAGE PRODUCTS

### 19. TRENDS ON RUSSIAN MARKET OF SAUSAGE PRODUCTS

### 20. DISTRIBUTION CHANNELS ON RUSSIAN MARKET OF SAUSAGE PRODUCTS

### 21. CONSUMERS' PREFERENCES ON RUSSIAN MARKET OF FOOD

Target audience for sausage products

Criteria of sausage products choice

# 22. PROFILES OF THE LARGEST ENTERPRISES BY PRODUCTION OF SAUSAGE PRODUCTS

### 22.1. OJSC «OMPK»

Reference information

*Types of activity* 

Production volumes

Balance sheet

Profit and loss statement

Cash flow statement

**Financials** 

### 22.2. CJSC «MIKOYANOVSKIY MEAT PACKING PLANT»

Reference information

Types of activity

**Production volumes** 

Balance sheet

Profit and loss statement

Cash flow statement

**Financials** 

www.i-plan.ru

### 22.3.OJSC «CHMPZ»

Reference information

Types of activity

Production volumes

Balance sheet

Profit and loss statement

Cash flow statement

**Financials** 

### 22.4. OJSC «TSARITSYNO»

Reference information

Types of activity

Production volumes

Balance sheet

Profit and loss statement

Cash flow statement

**Financials** 

### 22.5. OJSC «VELIKOLUKSKIY MEAT PACKING PLANT»

Reference information

Types of activity

Production volumes

Balance sheet

Profit and loss statement

Cash flow statement

**Financials** 

# 23. FORECAST FOR DEVELOPMENT OF RUSSIAN MARKET OF SAUSAGE PRODUCTS FOR 2014-2016

### ABOUT INTESCO RESEARCH GROUP

### RESERCH METHODOLOGY

### **Subject of research:**

MARKET OF SAUSAGES AND SAUSAGE GOODS

### Goal of research:

EVALUATION OF MARKET CONDITIONS AND FORECAST OF ITS DEVELOPMENT FOR 2013-2016

### Regions of research:

RUSSIA. REGIONS OF RF

### Basic units of research:

VOLUME OF RUSSIAN MARKET OF SAUSAGE GOODS

ANALYSIS OF RETAIL SALES OF MEAT PRODUCTS

RAW MATERIALS BASE

PRODUCTION OF SAUSAGE PRODUCTS IN RUSSIA

PRODUCTION OF SAUSAGE PRODUCTS INCLUDING STUFFED

PRODUCTION OF SAUSAGE PRODUCTS OF HEAT TERATED INGREDIENTS

PRODUCTION OF BLOOD SAUSAGE PRODUCTS

PRODUCTION OF SMOKED SAUSAGE PRODUCTS

PRODUCTION OF SALTED, DRIED OR SMOKED MEAT AND BYPRODUCTS

THE LARGEST PRODUCERS OF SAUSAGE PRODUCTS IN SEPARATE SEGMENTS

ANALYSIS OF RUSSIAN IMPORT OF SAUSAGE PRODUCTS

ANALYSIS OF RUSSIAN EXPORT OF SAUSAGE PRODUCTS

PRODUCERS' PRICES FOR SAUSAGE PRODUCTS IN RUSSIA

RETAIL PRICES FOR SAUSAGE PRODUCTS

THE LARGEST PLAYERS OF RUSSIAN MARKET OF SAUSAGE PRODUCTS

STATE REGULATION ON RUSSIAN MARKET OF SAUSAGE PRODUCTS

TRENDS ON RUSSIAN MARKET OF SAUSAGE PRODUCTS

DISTRIBUTION CHANNELS ON RUSSIAN MARKET OF SAUSAGE PRODUCTS

CONSUMER PREFERENCES ON RUSSIAN MARKET OF FOODS

# FORECAST OF DEVELOPMENT OF RUSSIAN MARKET OF SAUSAGE GOODS FOR 2014-2016

ABOUT INTESCO RESEARCH GROUP

### The largest Russian enterprises profiled:

«OSTANKINSKY MEAT-PROCESSING PLANT» OJSC

«MIKOYANOVSKIY MEAT PACKING PLANT», CJSC

«CHERKIZOVSKIY MEAT-PROCESSING PLANT», OJSC

«TSARITSYNO», OJSC

«VELIKOLUKSKIY MEAT-PACKING PLANT», OJSC

The largest enterprises are presented by production volume, financial activity, sheet balances, profit and loss statements, cash-flow statements, subsidiaries and other information.

### **Information sources used:**

Federal State Statistics Service

Ministry of Economic Development of RF

Federal Custom Service

Federal Tax Service

Evaluation of Experts of the Branch

Retail sales statements

Data of the main players of the branch

Printed and electronic publications of the branch

The research contains 83 Schedules, 62 Diagrams, 127 Tables, 1 Schemes

www.i-plan.ru

### EXTRACTS FROM THE RESEARCH

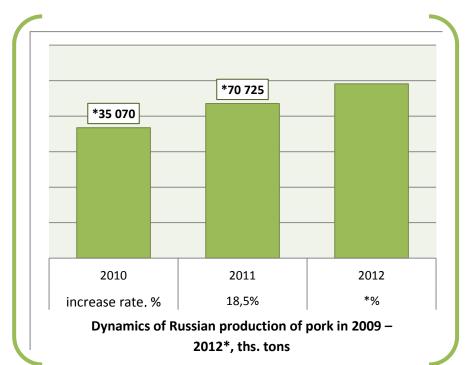
### CHAPTER 5

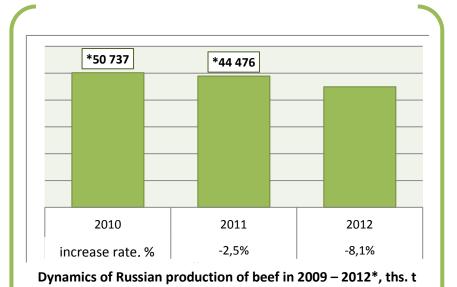
RAW MATERIALS BASE FOR PRODUCTION OF SAUSAGES AND SAUSAGE PRODUCTS

In 2010 – 2012 production of pork showed positive dynamics in Russia. Thus, in 2012

output volume of this meat type amounted to almost \*\*\* ths. tons, that was by 1\*% more than in the previous year.

In 2012 production volumes of beef amounted to \*\*\* ths. tons, that was by 26,1 ths. tons less than in the previous year.





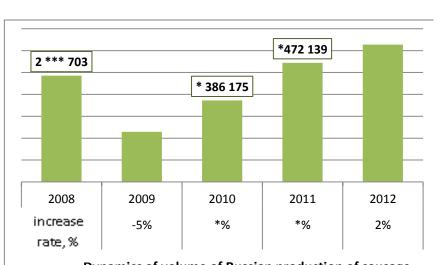
### CHAPTER 6

# PRODUCTION OF SAUSAGE PRODUCTS IN RUSSIA

In general meat-processing branch in Russia has been showing positive dynamics since 2010. Herewith in 2010 - 2011 output of sausage goods was increasing by \*% - \*% per year, then, however, growth rates slowed down. Thus, according to the results of 2012 Russian

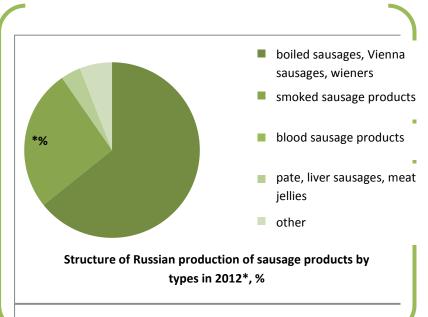
production of sausage goods exceeded \*,\* mln. tons, that was by \*,\*% more than in the previous year.

\*\*,\*% About of Russian production of sausage goods is presented boiled sausages, by sausages and small Smoked sausages. sausage goods also belong



Dynamics of volume of Russian production of sausage products in 2008- 2012, tons

to the most important categories in the structure of supply of domestic products on the market: more than one forth of the total output (\*\*,1%) in RF is amounted to this segment. Share of



paste, liver sausages, meat jellies in the structure of Russian production is equal to \*,6%.

Intesco Research Group +7 (495) 645-97-22 <u>www.i-plan.ru</u>

### **CHAPTER 14**

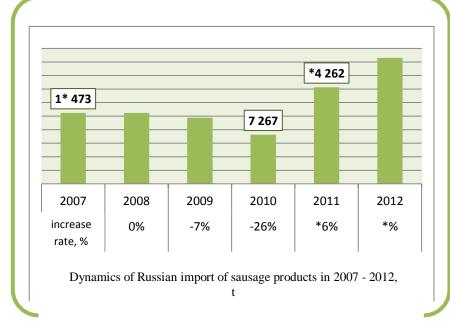
### ANALYSIS OF RUSSIAN IMPORT OF SAUSAGE PRODUCTS

During 2007 – 2010 import of sausages and sausage goods in physical terms to the

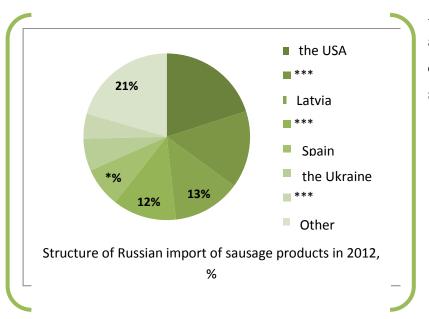
territory of RF showed negative dynamics. Thus, in 2010 volume of Russian import of sausages and sausage goods amounted to 7,3 ths. tons.

In 2011 the rate sharply grew by \*6% due to increase of demand for the products, import volume amounted to \*4,3 ths. tons.

By the end of the period researched volumes of foreign deliveries grew by \*\*% more to \*\*,\* ths. tons.



In 2012 products from the USA constituted one fifth of the total Russian import of sausage goods. Presence of \*\*\*, Latvia and \*\* constituted \*\*%, 13% and 1\*% correspondingly.



Aggregate presence of Spain and the Ukraine - \*% and 6% correspondingly - made up a share proportional to them.

# LIST OF SCHEDULES, DIAGRAMS, TABLES AND SCHEMES

### RESERCH METHODOLOGY

### LIST OF SCHEDULES, DIAGRAMS AND TABLES

### 1. GENERAL ECONOMIC SITUATION IN RUSSIA

- Schedule 1. Population of Russia in 2000, 2005, 2010 and forecast for 2015 and 2020, ths people.
- Table 1. Population of the largest Russian cities by the data of All-Russian census enumeration in 2010, ths. people
- Schedule 2. Dynamics of actual household disposable income in Russia and its annual rate of growth in 2000- 2011\*, %
- Schedule 3. Forecast of the dynamics of dependency ratio in Russia in 2011-2031
- Schedule 4. Dynamics of employed and unemployed people in RF in 2006-2010, ths people.
- Schedule 5. Dynamics of share of the unemployed people in active population by FD of RF in 2006-2010, %
- Schedule 6. Dynamics of GDP of RF in prices of 2008 in 2001-2011, bln. rubles
- Schedule 7. Investments into the fixed capital of RF in 2002-2011
- Schedule 8. Surplus/ deficit of consolidated budget of RF in 2006- 2011\*, %
- Schedule 9. Dynamics of total external debt of RF and its share in GDP in 2001-2011\*
- Schedule 10. Dynamics of structure of total external debt of RF by the main segments in 2001-2010, %
- Schedule 11. Consumer prices index in RF 2001- 2011, %
- Schedule 12. Share of RF in population of the world in 2000-2010 and forecast until 2100
- Schedule 13. Доля РФ в мировом ВВП в 2001-2011 гг. и прогноз на 2012-2016 гг., %

### 2. SUBJECT OF RESEARCH

Scheme 1. Raw materials and ingredients for sausage meat

### 3. VOLUME OF RUSSIAN MARKET OF SAUSAGE PRODUCTS

- Schedule 14. Dynamics of volume of Russian market of sausage products in 2007-2012, tons
- Diagram 1. Import share on Russian market of sausage products in physical terms in 2012, %
- Diagram 2. Dynamics of import share on Russian market of sausage products in physical terms in 2007-2011, %
- Schedule 15. Consumption of sausages, sausage products and delicacies in Russia per head of population in 2007-2012, kg/people

### 4. ANALYSIS OF RETAIL SALES OF MEAT PRODUCTS

Schedule 16. Dynamics of retail sales of meat products in Russia in 2007 - 2012, mln. rubles

- Schedule 17. Dynamics of retail sales of meat products by quarters in 2009 2012, mln. rubles
- Table 2. Volumes of retail sales of meat products in federal districts of RF in 2009 2012, ths. rubles
- Diagram 3. Change of structure of retail sales of meat products by federal districts of RF in cost terms in 2009 2012, %
- Table 3. Volumes of retail sales of meat products in regions of RF in 2009 2012, ths. rubles
- Diagram 4. Change of regional structure of retail sales of sausage products in cost terms in RF in 2009 2012, %

### 5. RAW MATERIALS BASE FOR PRODUCTION OF SAUSAGES AND SAUSAGE PRODUCTS

- Schedule 18. Dynamics of Russian production of pork in 2010-2012, tons
- Schedule 19. Dynamics of Russian production of beef in 2010-2012, tons
- Schedule 20. Dynamics of Russian production of mutton in 2009-2012, tons
- Schedule 21. Dynamics of Russian production of poultry meat in 2009-2012, tons

### 6. PRODUCTION OF SAUSAGE PRODUCTS IN RUSSIA

- Schedule 22. Dynamics of volume of Russian production of sausage products in 2008-2012, tons
- Schedule 23. Dynamics of Russian production of sausage products by months in 2008-2012, tons
- Table 4. Volumes of Russian production of sausage products by months in 2008-2012, tons
- Table 5. Volumes of production of sausage products in federal districts of RF in 2008- 2012, tons
- Schedule 24. Dynamics of production of sausage products in the largest federal districts of RF in 2008-2012, tons
- Diagram 5. Structure of Russian production of sausage products by federal districts in 2012, %
- Diagram 6. Change of structure of Russian production of sausage products by federal districts in 2008-2012, %
- Table 6. Volumes of production of sausage products in regions of RF in 2007-2012, tons
- Diagram 7. Regional structure of Russian production of sausage products in 2012, %
- Diagram 8. Change of regional structure of Russian production of sausage products in 2007-2012, %

### 7. PRODUCTION OF SAUSAGE PRODUCTS, INCLUDING STUFFED

- Schedule 25. Dynamics of volume of Russian production of sausage products (stuffed including) in 2009-2012, tons
- Schedule 26. Dynamics of Russian production of sausage products (stuffed including) by months in 2009- 2012, tons
- Table 7. Volumes of Russian production of sausage products (stuffed including) by months in 2009-2012, tons
- Diagram 9. Structure of Russian production of sausage products (stuffed including) by the types of products in 2012, %
- Table 8. Volumes of Russian production of sausage products stuffed by types in 2010-2012, tons
- Table 9. Volumes of Russian production of sausage products (stuffed including) by federal districts in 2009-2012, tons

Schedule 27. Dynamics of production of sausage products (stuffed including) in the largest federal districts of RF in 2009- 2012, tons

Diagram 10. Structure of Russian production of sausage products (stuffed including) by federal districts in 2012, %

Diagram 11. Change of structure of Russian production of sausage products (stuffed including) by federal districts in 2009-2012

Table 10. Volumes of Russian production of sausage products by regions in 2009-2012, tons

Schedule 28. Dynamics of production of sausage products (stuffed including) in the largest regions of RF in 2009- 2012, tons

Diagram 12. Regional structure of Russian production of sausage products (stuffed including) in 2012, %

Diagram 13. Change of regional structure of Russian production of sausage products (stuffed including) in 2009-2012, %

Schedule 29. Dynamics of volume of Russian production of boiled sausages in 2010- 2012\*, tons

Table 11. Volumes of Russian production of boiled sausages by federal districts in 2010 – 2011, tons

Diagram 14. Structure of Russian production of boiled sausages by federal districts in 2012\*, %

Table 12. Volumes of Russian production of boiled sausages by regions in 2010 – 2011, tons

Diagram 15. Regional structure of Russian production of boiled sausages in 2012, %

Schedule 30. Dynamics of volume of Russian production of Vienna sausages in 2010-2012, tons

Table 13. Volumes of Russian production of Vienna sausages by federal districts in 2010 – 2011, tons

Diagram 16. Structure of Russian production of Vienna sausage by federal districts in 2012\*, %

Table 14. Volumes of Russian production of Vienna sausages by regions in 2010 – 2011, tons

Diagram 17. Regional structure of Russian production of Vienna sausages in 2012\*, %

Schedule 31. Dynamics of volume of Russian production of wieners in 2010-2012, tons

Table 15. Volumes of Russian production of wieners by federal districts in 2010 - 2011, tons

Diagram 18. Change of structure of Russian production of wieners by federal districts in 2010-2012\*, %

Table 16. Volumes of Russian production of wieners by regions in 2010 – 2011, tons

Diagram 19. Change of regional structure of Russian production of wieners in 2010-2012\*, %

Schedule 32. Dynamics of volume of Russian production of shpikachki in 2010-2012\*, tons

Table 17. Volumes of Russian production of shpikachki by federal districts in 2010 - 2011, tons

Diagram 20. Change of structure of Russian production of shpikachki by federal districts in 2010-2012\*, %

Table 18. Volumes of Russian production of shpikachki by regions in 2010 – 2011, tons

Diagram 21. Change of regional structure of Russian production of shpikachki in 2010-2012\*, %

Schedule 33. Dynamics of volume of Russian production of sausage breads in 2010- 2012\*, tons

Table 19. Volumes of Russian production of sausage breads in the subjects of RF in 2010 – 2011, tons

- Diagram 22. Regional structure of Russian production of sausage breads in 2012\*, %
- Schedule 34. Dynamics of volume of Russian production of other sausage products in 2006, 2010 2012\*, tons
- Table 20. Volumes of Russian production of other sausage products by federal districts in 2006, 2010 2011, tons
- Diagram 23. Structure of Russian production of other sausage products by federal districts in 2012\*, %
- Table 21. Volumes of Russian production of other sausage products by regions in 2006, 2010 2011, tons
- Diagram 24. Regional structure of Russian production of other sausage products in 2012\*, %

### 8. PRODUCTION OF SAUSAGE PRODUCTS OF HEAT TREATED INGREDIENTS

- Schedule 35. Dynamics of volume of Russian production of sausage products of heat treated ingredients in 2009- 2012, tons
- Schedule 36. Dynamics of Russian production of sausage products of heat treated ingredients by months in 2009- 2012, tons
- Table 22. Volumes of Russian production of sausage products of heat treated ingredients by months in 2009-2012, tons
- Diagram 25. Structure of Russian production of sausage products of heat treated ingredients in 2012\*, %
- Table 23. Volume of Russian production of sausages of heat treated ingredients by the types of products in 2010- 2012\*, tons
- Table 24. Volumes of Russian production of sausage products of heat treated ingredients by federal districts in 2009- 2012, tons
- Diagram 26. Change of structure of Russian production of sausage products of heat treated ingredients by federal districts in 2009-2012, %
- Table 25. Volumes of Russian production of sausage products of heat treated ingredients by regions in 2009-2012, tons
- Diagram 27. Change of regional structure of Russian production of sausage products of heat treated ingredients in 2009-2012, %
- Schedule 37. Dynamics of volume of Russian production of pate in 2010-2012\*, tons
- Table 26. Volumes of production of pate by federal districts in 2010 2011, tons
- Diagram 28. Structure of Russian production of pate by federal districts in 2012\*, %
- Table 27. Volumes of Russian production of pate by regions in 2010 2011, tons
- Diagram 29. Regional structure of Russian production of pate in 2012\*, %
- Schedule 38. Dynamics of volume of Russian production of liver sausage products in 2010- 2012\*, tons
- Table 28. Volumes of Russian production of liver sausage products by federal districts in 2010- 2011, tons
- Diagram 30. Structure of Russian production of liver sausage products by federal districts in 2012\*, %

- Table 29. Volume of Russian production of liver sausage products by regions in 2010-2011, tons
- Diagram 31. Regional structure of Russian production of liver sausage products in 2012\*, %
- Schedule 39. Dynamics of volume of Russian production of meat jellies in 2010- 2012\*, tons
- Table 30. Volumes of Russian production of meat jellies by federal districts in 2010 2011, tons
- Diagram 32. Structure of Russian production of meat jellies by federal districts in 2012\*, %
- Table 31. Volumes of production of meat jellies by regions in 2010 2011, tons
- Diagram 33. Regional structure of Russian production of meat jellies in 2012\*, %
- Schedule 40. Dynamics of volume of Russian production of jellied minced meat in 2010-2012, tons
- Table 32. Volumes of production of jellied minced meat by federal districts in 2010 2011, tons
- Diagram 34. Structure of Russian production of jellied minced meat by federal districts in 2012\*, %
- Table 33. Volumes of Russian production of jellied minced meat by regions in 2010 2011, tons
- Diagram 35. Regional structure of Russian production of jellied minced meat in 2012\*, %
- Schedule 41. Dynamics of volume of Russian production of brawn in 2010- 2012\*, tons
- Table 34. Volumes of Russian production of brawn by federal districts in 2010 2011, tons
- Diagram 36. Structure of Russian production of brawn by federal districts in 2012\*, %
- Table 35. Volumes of Russian production of brawn by regions in 2010 2011, tons
- Diagram 37. Regional structure of Russian production of brawn in 2012\*, %

### 9. PRODUCTION OF BLOOD SAUSAGE PRODUCTS

- Schedule 42. Dynamics of volume of Russian production of blood sausage products in 2009- 2012, tons
- Table 36. Volume of Russian production of blood sausage products by months in 2009-2012, tons
- Table 37. Volumes of Russian production of blood sausage products by federal districts in 2009- 2012, tons
- Diagram 38. Change of structure of Russian production of blood sausage products by federal districts in 2009-2012, %
- Table 38. Volumes of Russian production of blood sausage products by regions in 2009- 2012, tons
- Diagram 39. Change of regional structure of Russian production of blood sausage products in 2009-2012, %

### 10. PRODUCTION OF SMOKED SAUSAGE PRODUCTS

- Schedule 43. Dynamics of volume of Russian production of smoked sausage products in 2009- 2012, tons
- Schedule 44. Dynamics of Russian production of smoked sausage products by months in 2009- 2012, tons
- Table 39. Volume of Russian production of smoked sausage products by months in 2009-2012, tons
- Diagram 40. Structure of Russian production of smoked sausage products in 2012\*, %
- Table 40. Volumes of Russian production of smoked sausage products by types in 2010-2012\*, tons

Table 41. Volumes of Russian production of smoked sausage products by federal districts in 2009-2012, tons

Diagram 41. Change of structure of Russian production of smoked sausage products by federal districts in 2009-2012, %

Table 42. Volumes of Russian production of smoked sausage products by regions in 2009-2012, tons

Diagram 42. Regional structure of Russian production of smoked sausage products in 2012, %

Schedule 45. Dynamics of volume of Russian production of smoked and cooked sausages in 2008-2012\*, tons

Table 43. Volume of Russian production of smoked and cooked sausages by federal districts in 2007 – 2011, tons

Diagram 43. Change of structure of Russian production of smoked and cooked sausages by federal districts in 2007-2011, %

Table 44. Volume of Russian production of smoked and cooked sausages by regions in 2007 - 2011, tons

Diagram 44. Regional structure of Russian production of smoked and cooked sausages in 2012, %

Schedule 46. Dynamics of volume of Russian production of boiled and smoked sausages (small sausages) in 2010- 2012\*, tons

Table 45. Volume of Russian production of boiled and smoked sausages by federal districts in 2010 – 2011, tons

Diagram 45. Structure of Russian production of boiled and smoked sausages (small sausages) by federal districts in 2012\*, %

Table 46. Volumes of Russian production of boiled and smoked sausages by regions in 2010 - 2011, tons

Diagram 46. Regional structure of Russian production of boiled and smoked sausages (small sausages) in 2012\*, %

Schedule 47. Dynamics of volume of Russian production of cold smoked sausage products in 2010 - 2012\*, tons

Table 47. Volume of Russian production of cold smoked sausages by federal districts in 2010 – 2011, tons

Diagram 47. Change of structure of Russian production of cold smoked sausages (small sausages) by federal districts in 2010-2012\*, %

Table 48. Volume of Russian production of cold smoked sausages by regions in 2010 – 2011, tons

Diagram 48. Regional structure of Russian production of cold smoked sausages (small sausages) in 2012\*, %

### 11. PRODUCTION OF SALTED, DRIED OR SMOKED MEAT AND BY-PRODUCTS

Schedule 48. Dynamics of volume of Russian production of meat and by-products salted, dried or smoked, in pickle in 2009 – 2012, tons

Schedule 49. Dynamics of volume of Russian production of meat and by-products salted, dried or smoked, in pickle by months in 2009 - 2012, tons

Table 49. Volume of Russian production of meat and by-products salted, dried or smoked, in pickle by months in 2009 - 2012, tons

Diagram 49. Structure of Russian production of salted, dried or smoked meat and byproducts by types in 2012\*, %

Table 50. Volumes of production of salted, dried or smoked meat and by-products by federal districts in 2009 - 2012, tons

Diagram 50. Change of structure of Russian production of meat and by-products salted, dried or smoked, in pickle by federal districts in 2009 – 2012, %

Table 51. Volumes of Russian production of salted, dried or smoked meat and byproducts by regions in 2009 – 2012, tons

Diagram 51. Change of regional structure of Russian production of meat and by-products salted, dried or smoked, in pickle in 2009 - 2012, %

Schedule 50. Dynamics of volume of Russian production of salted, dried or smoked pork meat in  $2010 - 2012^*$ , tons

Table 52. Volumes of production of salted, dried or smoked pork meat by federal districts in 2010 – 2011, tons

Diagram 52. Structure of Russian production of salted, dried or smoked pork meat by federal districts in 2012\*, %

Table 53. Volumes of Russian production of salted, dried or smoked pork meat by regions in 2010 – 2011, tons

Diagram 53. Regional structure of Russian production of salted, dried or smoked pork meat by in 2012\*, %

Schedule 51. Dynamics of volume of Russian production of salted, dried or smoked cattle's meat in  $2010-2012^*$ , tons

Table 54. Volume of Russian production of salted, dried or smoked cattle's meat by federal districts in 2010 – 2011, tons

Diagram 54. Structure of Russian production of salted, dried or smoked cattle's meat by federal districts in 2012\*, %

Table 55. Volume of Russian production of salted, dried or smoked cattle's meat by regions in 2010 – 2011, tons

Diagram 55. Regional structure of Russian production of salted, dried or smoked cattle's meat in 2012\*, %

Schedule 52. Dynamics of volume of Russian production of salted, dried or smoked pork cuts in 2010 – 2012\*, tons

Table 56. Volumes of Russian production of salted, dried or smoked pork cuts by federal districts in 2010 - 2011, tons

Diagram 56. Structure of Russian production of salted, dried or smoked pork cuts by federal districts in 2012\*, %

Table 57. Volumes of Russian production of salted, dried or smoked pork cuts by federal districts in 2010 – 2011, tons

Diagram 57. Regional structure of Russian production of salted, dried or smoked pork cuts in 2012\*, %

### 12. THE LARGEST PRODUCERS OF SAUSAGE PRODUCTS IN SEPARATE SEGMENTS

Diagram 58. Distribution of Russian enterprises by federal districts (by the number of enterprises) of RF in 2012\*, %

Table 58. Volumes of production of sausage products by the largest Russian producers in 2006 – 2009, tons

Table 59. The largest Russian manufacturers of sausage products by sales proceeds in 2008 – 2011, ths. rubles

Table 60. Volumes of production of boiled sausages by the largest Russian manufacturers in 2007 – 2009, tons

Table 61. The largest Russian manufacturers of boiled sausages by sales proceeds in 2008 – 2011, ths. rubles

Table 62. Volumes of production of Vienna sausages and wieners by the largest Russian manufacturers in 2007 - 2009, tons

Table 63. The largest Russian manufacturers of Vienna sausages and wieners by sales proceeds in 2008 – 2011, ths. rubles

Table 64. Volumes of production of smoked and cooked sausages by the largest Russian manufacturers in 2007 - 2009, tons

Table 65.The largest Russian manufacturers of Vienna sausages and wieners by sales proceeds in 2008 – 2011, ths. rubles

Table 66. Volumes of production of hard smoked sausages by the largest Russian manufacturers in 2007 - 2009, tons

Table 67. The largest Russian manufacturers of hard-smoked sausages by sales proceeds in 2008 – 2011, ths. rubles

Table 68. Production volumes of smoked meat products by the largest Russian manufacturers in 2007-2009, tons

Table 69. The largest Russian manufacturers of hard-smoked sausages by sales proceeds in 2008 – 2011, ths. rubles

Table 70. Production volumes of sausage products of horse meat by the largest Russian manufacturers in 2007 - 2009, tons

Table 71. The largest Russian manufacturers of sausage products of horse meat by sales proceeds in 2008 – 2011, ths. rubles

Table 72. Production volumes of meat jellies and other sausage products by the largest Russian producers in 2007 - 2009, tons

Table 73. The largest Russian manufacturers of meat jellies and other sausage products by sales proceeds in 2008 - 2011, ths. rubles

### 13. ANALYSIS OF RUSSIAN IMPORT OF SAUSAGE PRODUCTS

Schedule 53. Dynamics of Russian import of sausage products in 2007-2012, tons

Schedule 54. Dynamics of Russian import of sausage products in 2007-2012\*, ths. dollars

Schedule 55. Dynamics of Russian production of sausage products by months in 2007-2012, tons

Table 74. Volume of Russian import of sausage products in physical terms by months in 2007-2012, tons

Schedule 56. Dynamics of Russian import of sausage products by months in 2007-2012, ths. dollars

Table 75. Volume of Russian import of sausage products in cost terms by months in 2007-2012, tons

Table 76. Volumes of Russian import of sausage products in physical terms by supplying countries in 2007-2012, tons

Table 77. Volumes of Russian import of sausage products in cost terms by supplying countries in 2007-2012, ths. dollars

Diagram 59. Change of structure of Russian import of sausage products in physical terms by the largest countries of origin in 2007-2012, %

Diagram 60. Change of structure of Russian import of sausage products in cost terms by the largest countries of origin in 2007-2012, %

### 14. ANALYSIS OF RUSSIAN EXPORT OF SAUSAGE PRODUCTS

Schedule 57. Dynamics of Russian export of sausage products in physical terms in 2007-2012, tons

Schedule 58. Dynamics of Russian export of sausage products in cost terms in 2007-2012, ths. dollars

Schedule 59. Dynamics of Russian export of sausage products in physical terms by months in 2007-2012, tons

Table 78. Volumes of Russian export of sausage products in physical terms by months in 2007-2012, tons

Schedule 60. Dynamics of Russian export of sausage products in cost terms by months in 2007-2012, ths. dollars

Table 79. Volumes of Russian export of sausage products in cost terms by months in 2007-2012, tons

Table 80. Volumes of Russian export of sausage products in physical terms by countries of destination in 2007- 2012, tons

Table 81. Volumes of Russian export of sausage products in cost terms by countries of destination in 2007-2012, ths. dollars

Diagram 61. Change of structure of Russian export of sausage products in physical terms by countries of destination in 2007-2012, %

Diagram 62. Change of structure of Russian export of sausage products in cost terms by countries of destination in 2007-2012, %

### 15. PRODUCERS' PRICES FOR SAUSAGE PRODUCTS IN RUSSIA

Schedule 61. Dynamics of average producers' prices for boiled sausages (small sausages) by years in 2010 – 2011, rub/ton

Schedule 62. Dynamics of average producers' prices for boiled sausages (small sausages) by months in 2010 – November 2012, rub/t

Table 82. Average producers' prices for boiled sausages (small sausages) in RF by months in 2010 – November 2012, rub/t

Schedule 63. Dynamics of average producers' prices for Vienna sausages and wieners by years in 2010 – 2011, rub/t

Schedule 64. Dynamics of average producers' prices for Vienna sausages and wieners by months in 2010 – November 2012, rub/t

Table 83. Average producers' prices for Vienna sausages and wieners in RF by months in 2010 – November 2012, rub/t

Schedule 65. Dynamics of average producers' prices for cooked smoked Vienna sausages (small sausages) by years in 2010 - 2011, rub/ton

Schedule 66. Dynamics of average producers' prices for cooked smoked Vienna sausages (small sausages) by months in 2010 – November 2012, rub/t

Table 84. Average producers' prices for smoked and cooked sausages (small sausages) in RF by months in 2010 – November 2012, rub/t

Schedule 67. Dynamics of average producers' prices for cold smoked sausages (small sausages) in RF in 2010 – 2011, rub/t

Schedule 68. Dynamics of average producers' prices for cold smoked sausages (small sausages) by months in 2010 – November 2012, rub/t

Table 85. Average producers' prices for cold smoked sausages (small sausages) in RF by months in 2010 – November 2012, rub/t

Schedule 69. Dynamics of average producers' prices for boiled and cooked sausages in 2010 - 2011, rub/t

Schedule 70. Dynamics of average producers' prices for boiled and smoked sausages (small sausages) by months in 2010 – November 2012, rub/t

Table 86. Average producers' prices for boiled and smoked sausages (small sausages) in RF by months in 2010 – November 2012, rub/t

Schedule 71. Dynamics of average retail prices for smoked and cooked sausages in RF in 2009- 2012, rub/kg

Schedule 72. Dynamics of average producers' prices for cold dried Vienna sausages (small sausages) by years in 2010 - 2011, rub/t

Table 87. Average producers' prices for raw dried sausages (small sausages) in RF by months in 2010 – November 2012, rub/t

### 16. RETAIL PRICES FOR SAUSAGE PRODUCTS IN RUSSIA

Schedule 73. Dynamics of average retail prices for the 1st grade boiled sausages by years in 2009-2012, rub/kg

Schedule 74. Dynamics of average retail prices for the 1<sup>st</sup> grade boiled sausages in RF by months in 2009- 2012, rub/kg

Table 88. Average retail prices for the 1<sup>st</sup> grade boiled sausages in RF by months in 2009- 2012, rub/kg

Schedule 75. Dynamics of average retail prices for the premium grade boiled sausages by years in 2009- 2012, rub/kg

Schedule 76. Dynamics of average retail prices for the premium grade boiled sausages by months in 2009-2012, rub/kg

Table 89. Average retail prices for the premium grade boiled sausages in RF by months in 2009- 2012, rub/kg

Schedule 77. Dynamics of average retail prices for Vienna sausages and wieners in RF in 2009- 2012, rub/kg

Schedule 78. Dynamics of average retail prices for Vienna sausages, wieners by months in 2009- 2012, rub/kg

Table 90. Average retail prices for Vienna sausage and wieners in RF by months in 2009 - 2012, rub/kg

Schedule 71. Dynamics of average producers' prices for cold dried Vienna sausages (small sausages) by years in 2010 – 2011, rub/t

Schedule 72. Dynamics of average retail prices for smoked and cooked sausages in RF by months in 2009-2012, rub/kg

Table 91. Average retail prices for smoked and cooked sausages in RF by months in 2009- 2012, rub/kg

Schedule 79. Dynamics of average retail prices for cold smoked sausages by years in 2009-2012, rub/kg

Schedule 80. Dynamics of average retail prices for cold smoked sausages by months in 2009- 2012, rub/kg

Table 92. Average retail prices for cold smoked sausages in RF by months in 2009-2012, rub/kg

### 17. THE LARGEST PLAYERS OF RUSSIAN MARKET OF SAUSAGE PRODUCTS

- 18. STATE REGULATION ON RUSSIAN MARKET OF SAUSAGE PRODUCTS
- 19. TRENDS ON RUSSIAN MARKET OF SAUSAGE PRODUCTS
- 20. DISTRIBUTION CHANNELS ON RUSSIAN MARKET OF SAUSAGE PRODUCTS
- 21. CONSUMERS' PREFERENCES ON RUSSIAN MARKET OF FOOD

# 22. PROFILES OF THE LARGEST ENTERPRISES BY PRODUCTION OF SAUSAGE PRODUCTS

- Table 93. Subsidiaries of "OMPK", OJSC
- Table 94. Shareholders of "OMPK", OJSC
- Table 95. Production volumes of «OMPK», OJSC
- Table 96. Balance sheet of "OMPK", OJSC, ths rubles
- Table 97. Profit and loss statement of "OMPK" OJSC, ths. rubles
- Table 98. Cash-flow statement of "OMPK", OJSC, ths. rubles
- Table 99. Financials of "OMPK", OJSC
- Table 100. Subsidiaries of "Mikoyanovskiy Meat Packing Plant", CJSC
- Table 101. Shareholders of "Mikoyanovskiy Meat Packing Plant", CJSC
- Table 102. Production volumes of "Mikoyanovskiy Meat Packing Plant", CJSC

- Table 103. Balance sheet of "Mikoyanovskiy Meat Packing Plant", CJSC, ths. rubles
- Table 104. Profit and loss statement of "Mikoyanovskiy Meat Packing Plant", CJSC, ths. rubles
- Table 105. Cash-flow statement of "Mikoyanovskiy Meat Packing Plant", CJSC
- Table 106. Financials of "Mikoyanovskiy Meat Packing Plant", CJSC
- Table 107. Subsidiaries of "CHMPZ", OJSC
- Table 108. Founder shareholders of "CHMPZ", OJSC
- Table 109. Production volumes of «CHMPZ», OJSC
- Table 110. Balance sheet of "CHMPZ", OJSC, ths rubles
- Table 111. Profit and loss statement of "CHMPZ" OJSC, ths. rubles
- Table 112. Cash-flow statement of "CHMPZ", OJSC
- Table 113. Financials of "CHMPZ", OJSC
- Table 114. Subsidiaries of "Tsaritsyno"
- Table 115. Founder shareholders of "Tsaritsyno", OJSC
- Table 116. Production volumes of «Tsaritsyno», OJSC
- Table 117. Balance sheet of "Tsaritsyno", OJSC, ths rubles
- Table 118. Profit and loss statement of "Tsaritsyno" OJSC, ths. rubles
- Table 119. Cash-flow statement of "Tsaritsyno", OJSC, ths. rubles
- Table 120. Financials of "Tsaritsyno", OJSC
- Table 121. Subsidiaries of "Velikolukskiy Meat Packing Plant", OJSC
- Table 122. Shareholders of "Velikolukskiy Meat Packing Plant", OJSC
- Table 123. Production volumes of "Velikolukskiy Meat Packing Plant", OJSC
- Table 124. Balance sheet of "Velikolukskiy Meat Packing Plant", OJSC, ths. rubles
- Table 125. Profit and loss statement of "Velikolukskiy Meat Packing Plant", OJSC, ths. rubles
- Table 126. Cash-flow statement of "Velikolukskiy Meat Packing Plant", OJSC
- Table 127. Financials of "Velikolukskiy Meat Packing Plant", OJSC

## 23. FORECAST FOR DEVELOPMENT OF RUSSIAN MARKET OF SAUSAGE PRODUCTS FOR 2014-2016

### ABOUT INTESCO RESEARCH GROUP

www.i-plan.ru

### ABOUT INTESCO RESEARCH GROUP COMPANY

**INTESCO RESEARCH GROUP** is the analytical agency, specializing in development of high-quality business plans, feasibility studies and marketing researches on federal and regional levels. We provide our clients with up-to-date and accurate information, professional recommendations for conducting business.

All works of INTESCO RESEARCH GROUP are based on the proven investigation methods. When conducting marketing researches and developing the business plans the agency applies the worldwide accepted methods of investments efficiency evaluation and they are based on the Russian and international quality standards.

Analysts of INTESCO RESEARCH GROUP are the graduates of the leading Moscow institutions of higher education (Moscow State University, Moscow Institute of Physics and Technology, Russian academy of economics named after Plekhanov, Higher School of Economics, State University of Economics and Finance) and have deep knowledge in marketing, methods of marketing research arrangement, investment projects efficiency evaluation, preparing the analytical reports and business-forecasting.

Professional approach and service, high-quality specialists, deep knowledge of various markets, broad design experience and constant improvement allow the **INTESCO RESEARCH GROUP** to provide the high-quality service to all the clients.

Information from our reports is published in the largest Russian newspapers and magazines: "Vedomosti", "Kommersant-Dengi", "Rossiyskaya gazeta", "Forbes", "Russian Food Market", "FoodService", "MAXIM", "Partner: myasopererabotka", "Moe delo. Magazin", "Odnako", "Khlebopekarnoe proizvodstvo", "Producty i Pribyl", "Konditerskaya sfera/khlebopechenie", "Tsenovik", "RBK daily", "Unipack.Ru", etc.

### **OUR CLIENTS**











































































и многие другие

### PURPOSE OF OUR COMPANY IS TO ENSURE THE SUCCESSFUL

### IMPLEMENTATION OF BUSINESS PROJECTS OF OUR CLIENTS

E-mail: info@i-plan.ru

Web-site: www.i-plan.ru

Tel.: +7 (495) 645-97-22