Intesco Research Group

SPECIAL-PURPOSE MACHINES AND SPECIAL-PURPOSE MACHINES MARKET

MOSCOW 2014

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METHODOLOGY OF RESEARCH

Subject of research:

THE MARKET OF SPECIAL MACHINERY

Purpose of research:

THE MARKET OF SPECIAL MACHINERY

Regions of research:

WORLD, RUSSIA, REGIONS OF THE RF

Main blocks of research:

THE WORLD MARKET OF SPECIAL MACHINERY
VOLUME OF THE RUSSIAN MARKETCOF SPECIAL MACHINERY
TRENDS ON THE RUSSIAN MARKET OF SPECIAL MACHINERY
FACTORS AFFECTING THE MARKET OF SPECIAL MACHINERY
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PRODUCTION OF SPECIAL MACHINERY
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ANALYSIS OF SPECIAL MACHINERY EXPORT
ANALYSIS OF SPECIAL MACHINERY IMPORT
SPECIAL MACHINERY PRODUCERS' PRICES
RETAIL PRICES FOR SPECIAL MACHINERY
FORECAST OF SPECIAL MACHINERY MARKET DEVELOPMENT FOR 2016

The largest Russian producers profiled:

KAZ, OJSC
KRASNOGORSKY KAF, OJSC
AVTOKRAN, OJSC
GAKZ, OJSC
SPETSTEKHNIKA POZHAROTUSHENIYA, CJSC

The largest enterprises are presented by production volume, financial activity, sheet balances, profit and loss statements, cash-flow statements, subsidiaries and other information

Information sources used:

Federal State Statistics Service

Ministry of Economic Development of RF

Federal Custom Service

Federal Tax Service

Evaluation of Experts of the Branch

Retail sales statements

Data of the main players of the branch

Printed and electronic publications of the branch

The research contains 76 schedules, 87 diagrams, 124 tables and 1 figure.

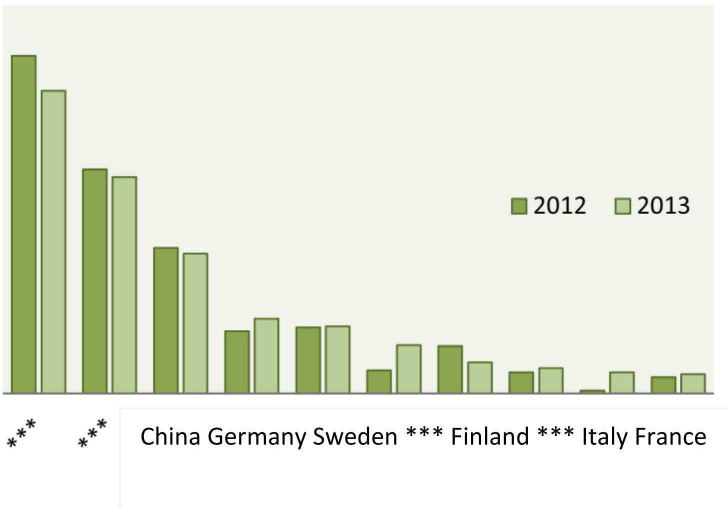
EXTRACTS FROM RESEARCH

CHAPTER 3

THE WORLD MARKET OF SPECIAL MACHINERY

Study of location of companies producing special machinery by world regions revealed that in 2013 about 42% of companies were concentrated in Asia. In 2013 **.5% of production was provided by the companies located in North America, **% - by European producers of special -purpose vehicles.

In 2013 share of the three largest countries producing special machinery (***, *** and China) in the structure of production reduced by *.6%, *.8% and *.6% correspondingly against 2012. At the same time shares of Germany, Sweden and *** increased.



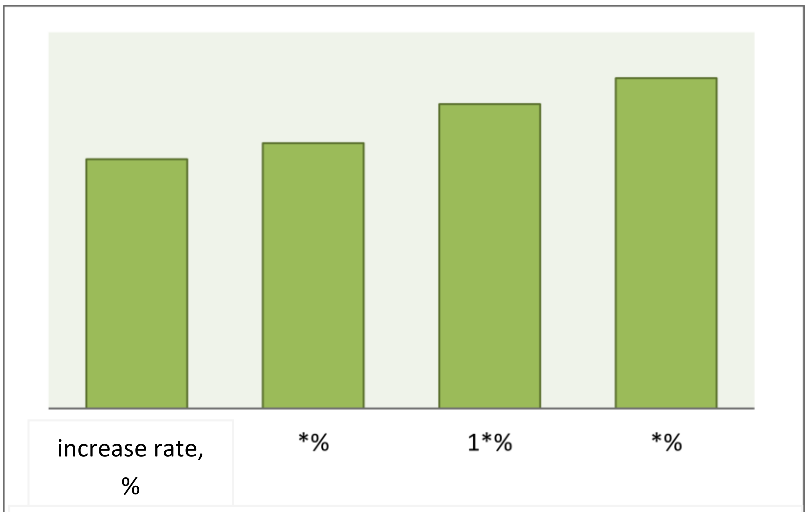
Shares of countries in the structure of special trucks production in 2012-2013, %

As of 2013 one fifth of production of special-purpose truck machinery in cost terms was provided by American company ***. Japan Komatsu hold a significant share of production: **%. Among the five companies leading by production of special machinery were also Volvo, *** and Liebherr.

CHAPTER 8

FACTORS AFFECTING THE MARKET OF SPECIAL MACHINERY

The industry of special machinery is affected by various factors. One of the most important is *decrease in construction industry*. China, one of the largest producers of this type of machinery, was characterized by reduction of construction industry growth, which together with saturation of the market with new machinery in 2009 – 2010 induced drop in profit of local companies, manufacturing special-purpose machinery.



Dynamics of general construction volume of buildings commissioned in 2010-2013, thous. m3

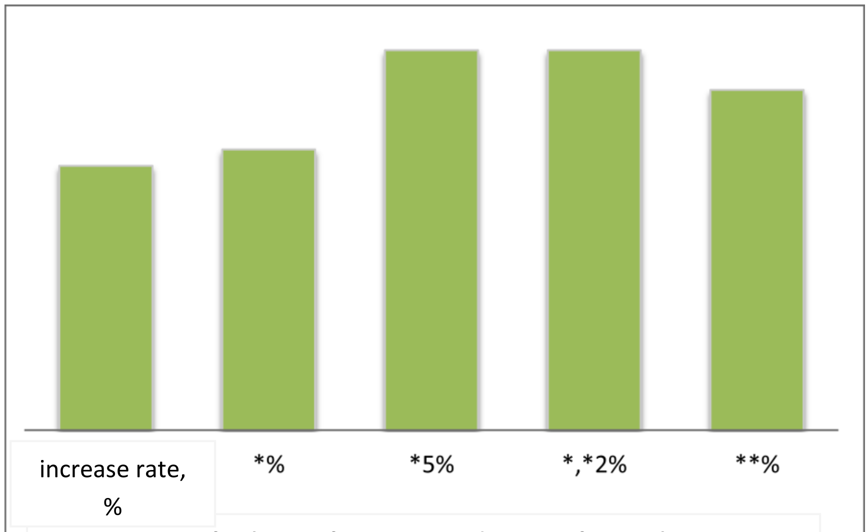
Moreover, demand for construction machinery in Russia is stimulated by large volumes of house and industrial construction. Thus, during 2010-2013 volume of buildings commissioned increased from **7 mln m^3 up to **7 mln m^3.

It is important to notice that according to the results of 2013 more than one half buildings commissioned is residential, while share of non-residential premises does not exceed *5%.

CHAPTER 11

PRODUCTION OF SPECIAL MACHINERY

In 2012 number of special-purpose machines produced was almost the same as in 2011, while in 2013 a trend towards reduction of their production by **% against 2012 (** ths. Units) could be traced.



Dynamics of volume of Russian production of special-purpose transportation means in 2009-2013, units

The structure of special-purpose truck machines is presented by three categories.

As of 2013 *** is the largest category of special machinery (**%). This category is followed by towing trucks and mobile cranes; their aggregate share in production in 2013 amounted to **%.

LIST OF SCHEDULES, DIAGRAMS, TABLES AND SCHEMES

ABOUT
INTESCO RESEARCH GROUP

INTESCO RESEARCH GROUP is the analytical agency, specializing in development of high-quality business plans, feasibility studies and marketing researches on federal and Regional levels. We provide our clients with up-to-date and accurate information, professional recommendations for conducting business.

All works of **INTESCO RESEARCH GROUP** are based on the proven investigation methods. When conducting marketing researches and developing the business plans the agency applies the worldwide accepted methods of investments efficiency evaluation and they are based on the Russian and international quality standards.

Analysts of **INTESCO RESEARCH GROUP** are the graduates of the leading Moscow institutions of higher education (Moscow State University, Moscow Institute of Physics and Technology, Russian academy of economics named after Plekhanov, Higher School of Economics, State University of Economics and Finance) and have deep knowledge in marketing, methods of marketing research arrangement, investment projects efficiency evaluation, preparing the analytical reports and business-forecasting.

Professional approach and service, high-quality specialists, deep knowledge of various markets, broad design experience and constant improvement allow the **INTESCO RESEARCH GROUP** to provide the high-quality service to all the clients.

Information from our reports is published in the largest Russian newspapers and magazines: “Vedomosti”, “Kommersant-Dengi”, “Rossiyskaya gazeta”, “Forbes”, “Russian Food Market”, “FoodService”, “MAXIM”, “Partner: myasopererabotka”, “Moe delo. Magazin”, “Odnako”, “Khlebopekarnoe proizvodstvo”, “Producty i Pribyl”, “Konditerskaya sfera/khlebopechenie”, “Tsenovik”, “RBK daily”, “Unipack.Ru”, etc..

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и многие другие

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