



**Intesco  
Research  
Group**

# RUSSIAN MARKET OF SAND, CRUSHED STONE, GRAVEL, PEBBLES



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**ABOUT INTESCO RESEARCH GROUP COMPANY**



## RESEARCH METHODOLOGY

**Subject of research:**

MARKET OF NON-METALLIC CONSTRUCTION MATERIALS

**Goal of research:**

EVALUATION OF THE RUSSIAN MARKET AND FORECAST OF ITS DEVELOPMENT FOR 2011-2014

**Regions of research:**

RUSSIA AND REGIONS OF RF

**Main blocks of research:**

VOLUME OF THE RUSSIAN MARKET OF PEBBLE, CRUSHED STONE AND GRAVEL

VOLUME OF RUSSIAN MARKET OF NATURAL SAND

TRENDS ON THE RUSSIAN MARKET OF NONMETALLIC CONSTRUCTION MATERIALS

FACTORS, INFLUENCING THE DEVELOPMENT OF THE RUSSIAN MARKET OF NONMETALLIC CONSTRUCTION MATERIALS

STATE REGULATION OF THE NONMETALLIC CONSTRUCTION MATERIALS MARKET

PRODUCTION OF NONMETALLIC CONSTRUCTION MATERIALS IN RUSSIA

LARGEST RUSSIAN PRODUCERS OF NONMETALLIC MATERIALS

ANALYSIS OF RUSSIAN IMPORT OF NONMETALLIC CONSTRUCTION MATERIALS

ANALYSIS OF RUSSIAN EXPORT OF NONMETALLIC CONSTRUCTION MATERIALS

PRODUCER PRICES FOR NONMETALLIC CONSTRUCTION MATERIALS IN RUSSIA

FORECAST OF DEVELOPMENT OF THE RUSSIAN MARKET OF

NONMETALLIC CONSTRUCTION MATERIALS

**Largest Russian companies with profiles:**

«PAVLOVSKGRANIT» JSC

«RN-YUGANSKHEFTEGAZ» LLC

«NEFTSTROYINVEST» JSC



«LENRECHPORT” JSC

«GRANIT-KUZNECHNOE” JSC

Production volumes, financial activities data, balance sheets, profit and loss statements, cash-flow statement, the subsidiaries and other data about these main companies were presented.

**Information sources used:**

Federal State Statistics Service

Economic Development Ministry

Federal Customs Service

Federal Tax Service

Field expert evaluations

Materials of the field’s main players

Field print and electronic publications

**The research contains 63 schedules, 33 diagrams, 62 tables and 1 scheme.**

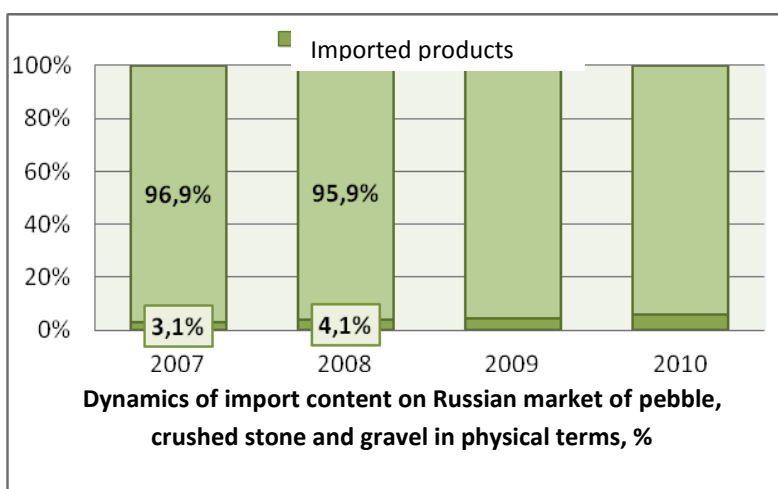
## EXTRACTS FROM RESEARCH

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VOLUME OF RUSSIAN MARKET  
OF NONMETALLIC CONSTRUCTION MATERIALS

Volume of Russian market of natural sand, according to experts of Intesco Research Group, in 2010 amounted to \*\*\* mln. tons. Compared to 2009 market increased by 12,2% or by \*\*\* mln. tons.

In 2010, \*\*\* tons of natural sand was accounted for each inhabitant of Russia. Compared to the previous year, growth of consumption amounted to 0,14 tons/person



Per capita consumption of pebble, crushed stone and gravel in 2010 amounted to \*\* tons/person. In 2011, according to forecast of Intesco Research Group analysts, consumption of these construction materials will reach the pre-crisis level – \*\*\* tons/person.

Import dependence of Russian market of pebble, crushed stone and gravel is not high, but every year share of foreign

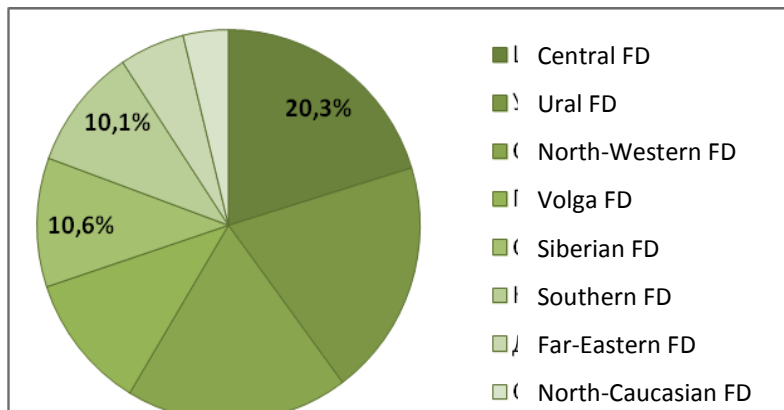
production increases. During 2007-2010 it increased by almost two times.

**CHAPTER 7**

**PRODUCTION OF NONMETALLIC CONSTRUCTION MATERIALS**

Dynamics of production of nonmetallic construction materials by months is characterized by the pronounced seasonality. The growth begins in the beginning of the year, the peak of which occurs at the end of the summer. By the end of the year parameters of production decrease again. In 2009-2011 there were no sharp decreases, parameters increased smoothly in the first half of the year, and high level of production lasted for 3-4 months.

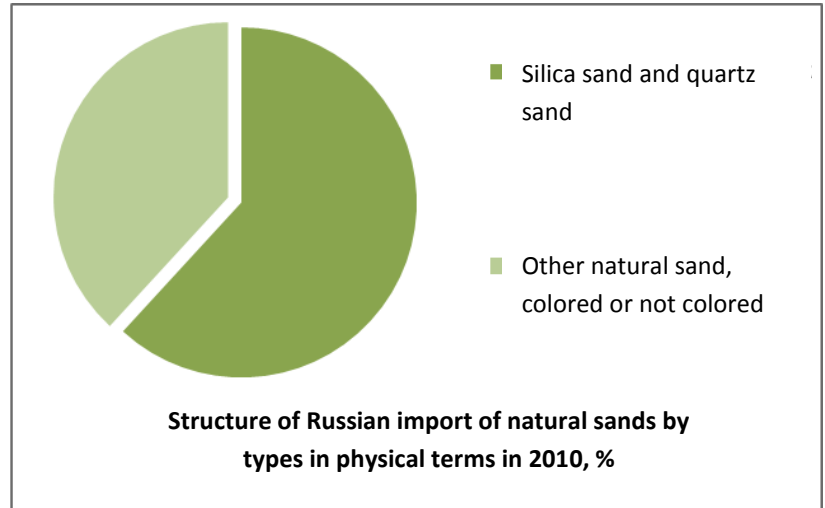
In 2010 one fifth part of nonmetallic materials was produced on the territory of Central FD. Almost the same amount was produced by enterprises of Ural FD. About 10% in the structure of Russian production belonged to Volga, Siberian and Southern FDs.



**CHAPTER 10**

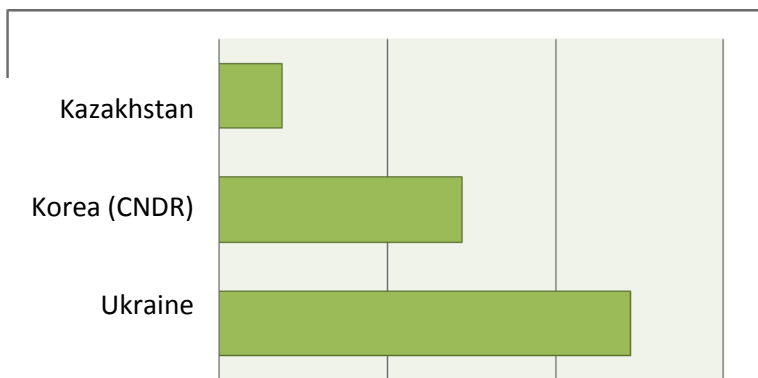
**ANALYSIS OF RUSSIAN IMPORT OF NONMETALLIC CONSTRUCTION MATERIALS**

The share of silica and quartz sand in 2010 amounted to \*\*% of Russian import. Slightly more than one third of foreign production on Russian market was represented by other natural sand, colored or not colored.



Structure of Russian import of natural sands by types in physical terms in 2010, %

The most part of natural sands was presented by the supplies from Ukraine to the Russian market.



Volumes of Russian import of natural sands by largest countries of origin in 2010, tons

In 2010 this country imported \*\*,1 ths tons, that was by one fourth more than in 2009. Import of Korea increased by 14 times and reached \*\*,3 ths tons.

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#### **ABOUT INTESCO RESEARCH GROUP COMPANY**

## ABOUT INTESCO RESEARCH GROUP COMPANY

**INTESCO RESEARCH GROUP** is the analytical agency, specializing in development of high-quality business plans, feasibility studies and marketing researches on federal and regional levels. We provide our clients with up-to-date and accurate information, professional recommendations for conducting business.

All works of **INTESCO RESEARCH GROUP** are based on the proven investigation methods. When conducting marketing researches and developing the business plans the agency applies the worldwide accepted methods of investments efficiency evaluation and they are based on the Russian and international quality standards.

Analysts of **INTESCO RESEARCH GROUP** are the graduates of the leading Moscow institutions of higher education (Moscow State University, Moscow Institute of Physics and Technology, Russian academy of economics named after Plekhanov, Higher School of Economics, State University of Economics and Finance) and have deep knowledge in marketing, methods of marketing research arrangement, investment projects efficiency evaluation, preparing the analytical reports and business-forecasting.

Professional approach and service, high-quality specialists, deep knowledge of various markets, broad design experience and constant improvement allow the **INTESCO RESEARCH GROUP** to provide the high-quality service to all the clients.

Information from our reports is published in the largest Russian newspapers and magazines: “Vedomosti”, “Kommersant-Dengi”, “Rossiyskaya gazeta”, “Forbes”, “Russian Food Market”, “FoodService”, “MAXIM”, “Partner: myasopererabotka”, “Moe delo. Magazin”, “Odnako”, “Khlebopekarnoe proizvodstvo”, “Producty i Pribyl”, “Konditerskaya sfera/khlebopechenie”, “Tsenovik”, “RBK daily”, “Unipack.Ru”, etc.



## OUR CLIENTS





**PURPOSE OF OUR COMPANY IS TO ENSURE THE SUCCESSFUL  
IMPLEMENTATION OF BUSINESS PROJECTS OF OUR CLIENTS**